

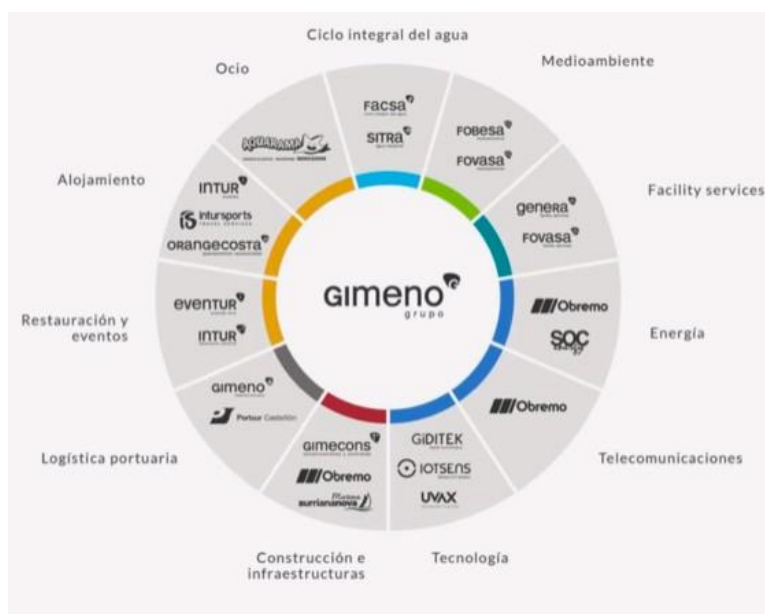
CASE STUDY

DESTINUX
EFFICIENCY & SAFETY IN BUSINESS TRAVEL

Gimeno
grupo

WHAT IS GIMENO GROUP?

Grupo Gimeno is a diversified business group that operates in sectors such as public services management (water and waste), port logistics, facility services, technology, construction, telecommunications, energy, accommodation and catering, among others. With more than 145 years of history, since its origins, the Group has grown in parallel to society, committed to quality, innovation and continuous improvement, which has led them to create new areas of activity that have contributed to consolidate the Group as a leading Valencian company that serves more than two million people. It currently has a workforce of more than 5,000 people.



SITUATION

The innovative nature of Grupo Gimeno led them to look for a company travel management service with an efficient system for all employees. They needed a complete service for managing the transfers of the group's employees, made up of more than 5,000 employees from 35 companies that carry out very diverse activities in different areas such as the environment, energy, infrastructures, telecommunications, etc., and which also require continuous mobility.

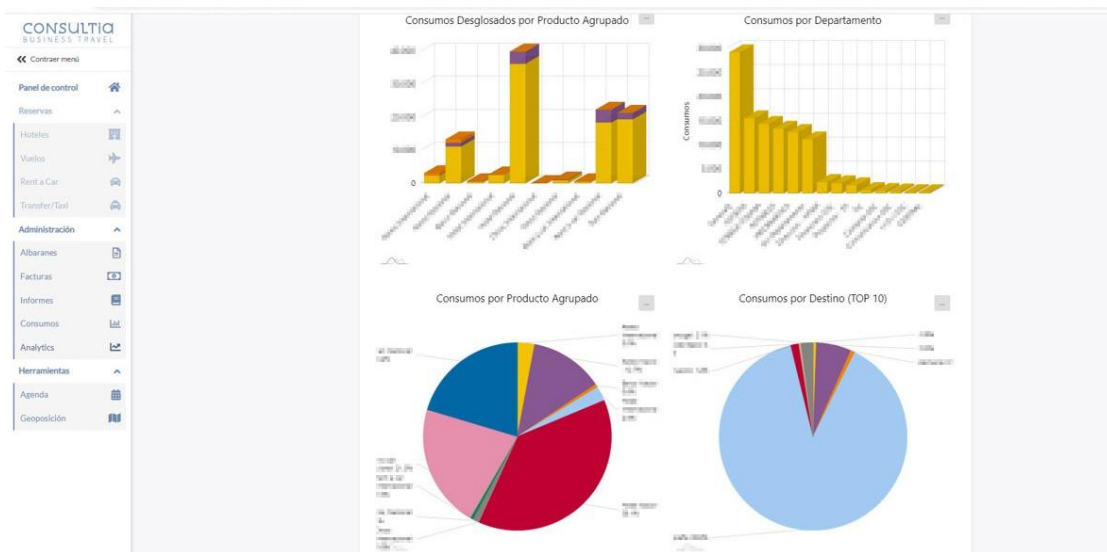
Each of the Group's companies has a different structure and different needs, which means that they have to find a system capable of adapting to each unit. In addition, they needed an excellent personal service as they constantly have many employees travelling and it is essential that they are constantly attended to in case any need or emergency arises.

In short, Grupo Gimeno was looking to centralise all its trips with the maximum guarantees, assigning the cost corresponding to each project, complying with the filter of authorisers and the corporation's purchasing policies. In addition to this, it needed to have online reports and financial documentation on demand, backed by a great professional to advise and manage each of its requests.

SOLUTION

CONSULTIA
BUSINESS TRAVEL

In order to provide the best solution to the needs of the Gimeno Group, Consultia Business Travel, a Spanish company specialising in business travel management, developed a complete mould of the Group's business structure, cloning each unit, as well as the differentiating details of each of them, in order to have a structured and secure procedure on which to start operations.



The Travel Management Company, through its own Destinux platform, implemented a fully customised travel request system so that employees could access and make their requests through this tool where the needs of each person were differentiated, as well as taking into account their particularities (ranges) and integrating and centralising everything in this travel management software.

This has made it possible to achieve traceability of the entire process, ensuring control and complying with all of Grupo Gimeno's corporate criteria. This system, which is fully customised for Grupo Gimeno, makes it possible to detect the capabilities of each user, as well as whether or not they can authorise trips. In this way, the organisation has total control over the responsibilities of its travellers.

In addition, Consultia Business Travel has assigned an experienced travel manager-consultant to help and resolve all the needs of the group's employees.

BENEFITS

CONSULTIA
BUSINESS TRAVEL

Thanks to the travel request system integrated in the Gimeno Group's own intranet and the assignment of self-managers and purchasing managers, the Group has managed to comply with its purchasing policies. In the event of having to make a travel trip that exceeds the initially budgeted costs, all those responsible are informed; in addition to having a personal manager who helps and resolves any incident in the travel of employees.

On the other hand, thanks to the Consultia Business Travel platform, the Group has been able to unify all travel management in a single provider. The Destinux platform has been adapted to the needs of the Group's financial system, which means that each company has an independent and efficient system that automatically carries out all the procedures. In addition, it has been integrated with the invoice API's to generate a direct process that connects to the server twice a month to download the invoices and post them; avoiding any errors that may occur and allowing all the financial information to be updated.

Each financial department of the Group has different needs, different invoicing rules, different payment rules, different information, etc. So thanks to the Consultia Business Travel platform, it has provided a system that performs all the management on a single platform. Unifying invoices, delivery notes, which allows a correct allocation of costs and expenses, which has meant a significant saving in the time spent on the management of administrative tasks. The integration of this tool has improved not only the cost but also the travel request processes

The screenshot shows a web-based form for submitting a travel request. At the top, it says 'Petición de Viaje' and 'CONSULTIA BUSINESS TRAVEL'. The form is divided into several sections: 'Sociedades' (Company), 'Responsable' (Responsible), and 'Proyecto' (Project). Below this is a 'Datos del tramo' (Trip Details) section. It includes a 'Personal' field for name and email, a 'Viajeros' field for the number of travelers, and a 'Día' field for the date. There are also fields for 'Origen' (Origin), 'Destino' (Destination), and 'Hora de salida' (Departure time). At the bottom, there are three dropdown menus for 'Veh. alquiler' (Car rental), 'Transporte' (Transport), and 'Alojamiento' (Accommodation). A large text area for additional information is provided, with a character limit of 1500. The form is branded with the Consultia Business Travel logo.

"From Consultia Business Travel we provide the best solutions to the needs of the Gimeno Group".

"We have seen that Consultia Business Travel is a different company, which combines personalised attention with technology, offering us great added value. The need to provide a quality travel service to all our employees has made us very demanding, and everything we have proposed to Consultia Business Travel has been achieved. This has allowed us to optimise the way we work and has solved some of the shortcomings we had and which they have covered for us, such as insurance-related issues".

Ana Benítez, Director of the Purchasing Department of Grupo Gimeno.

"Our collaboration has been a great challenge that we have managed to solve successfully thanks to our Destinux system, which is capable of adapting to the needs and particularities of a corporation of the size and characteristics of Grupo Gimeno. This collaboration has helped us to be better and for Consultia Business Travel it is a satisfaction to be able to offer an excellent service to a large number of employees, following different lines of operation and adapting to the special needs required by each company and sector of which the Group is made up. In some cases, clients who have used this type of solution have achieved savings of 20%".

Anabel Leal, Commercial Director of Consultia Business Travel.



Consultia Business Travel

**Carrer de Sant Antoni, 36
46910 Sedaví, Valencia**

+34 961 961 905

comercialbtc@consultiatravel.com