

PRESS KIT

DESTINUX

EFFICIENCY & SAFETY IN BUSINESS TRAVEL

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1.- DESTINUX, THE TECHNOLOGICAL SOLUTION THAT DIGITISES AND AUTOMATES THE MANAGEMENT OF BUSINESS TRAVEL AND EXPENSES

Destinux® is the ERP that makes management processes and business travel expenses more efficient and allows a company to save costs.

Created by the Spanish company **Consultia Business Travel®**, this new technological solution represents a change in the business model of the sector, which means "a before and after" by offering a comprehensive management system that **eliminates management fees** and can be **integrated with different ERPs**.

Consultia Business Travel thus becomes the travel company specialising in offering a **comprehensive solution for business travel**. Its main advantages are:

- Putting the business travel industry at the click of a button for SMEs and large corporations.
- Automate, digitise and integrate travel management processes with enterprise management systems.
- Enable each user to pass on their travel expenses and allowances in a simplified and digital way, saving time and eliminating manual errors, as well as enabling the correct accounting of VAT...
- Assign a person to call and plan the trip, to keep potential risks under control and to look after the user before, during and after the trip, so that the user focuses on his or her business trip, not on the logistics of the trip.

2.- DIFFERENTIAL VALUES OF THE COMPREHENSIVE SERVICE

Consultia Business Travel offers a differentiated solution based on cloud-based software (Destinux) and a personalised consultancy service (Personal Travel Assistant), providing a comprehensive solution for the management of business travel. We also manage the needs of meetings, incentives, congresses and events (MICE) that the company needs.

With a focus on:

- **Efficiency**. The comprehensive corporate travel service that makes the management of business travel and expenses efficient and cost-effective.
- **Security**. With Destinux, the ERP that digitises and automates the management of travel and business expenses. The technological solution that puts the travel industry at the user's fingertips and integrates with company management systems.
- **Human Treatment**. With the personalised service of a Personal Travel Assistant, who accompanies the entire management process, advises, assists and takes care of the company and its users.

With proprietary technology, Destinux offers a one-stop solution (technology and travel agency service) to streamline travel and expense management for the company, eliminating management fees forever and integrating with the company's ERP if required.

3.- WHO IS DESTINUX AIMED AT?

Destinux is the answer to a market demand for increased efficiency in travel management and cost savings, which has evolved to meet the post-pandemic needs of companies in this area.

This travel management tool is aimed at SMEs and corporations that want to optimise and reduce costs in corporate travel management.

The positions and departments within the company targeted by the solution are mainly CFOs, purchasing managers, Business Travel Managers, IT Managers, CTOs and CEOs.

4.- EFFICIENCY IN THE COMPREHENSIVE MANAGEMENT AND EXPENSES OF BUSINESS TRAVEL

Destinux is the technological solution for the integrated management of business travel. The management system allows the digitisation of management processes that allow companies to reduce significant costs, adding efficiency to the management of travel and business expenses:

- Digitises and automates all processes involved in the management, administration and analysis of corporate travel and expenses.
- It offers more than 3 million hotels, 27 car rental companies, 650 airlines, RENFE, transfer services in more than 160 countries and taxi and VTC services in more than 90 countries.
- Integrates with the customer's ERP. Multiple ERP integration to integrate with customers' management systems if required.
- Adapts to the needs and peculiarities of companies, regardless of complexity.
- Highly scalable technology, capable of advancing and anticipating changes in the sector.

Studies from internal company sources show that for every 1 euro invested in Destinux, savings of 4 euros can be achieved.

5.- SAVINGS WITH DESTINUX

Destinux centralises all the processes involved in travel management efficiently and cost-effectively on the same platform. Its innovative system makes business travel management more efficient and allows to optimise and generate significant savings in corporate travel thanks to its multiple functionalities:

- Comply with company policies and save 5-15% of the travel budget.

According to a study by Aberdeen Group, an independent technology industry market research firm, implementing a travel management tool increases compliance with purchasing policies by 40%.

- **Automate travel authorisation and approval processes and save up to 70% of your team's time spent on this task.**

Implementing a tool that automates travel authorisations can save up to 70% of time (Source: Aberdeen Group).

- **Digitally allocates travel expenses to the relevant departments, projects or unit.**

Every expense is allocated to its corresponding centre and automates the analytical accounting of expenses. The average cost of processing an invoice manually is €5.90 (Source: Aberdeen Group).

- **Multi-supplier integration costs.**

Eliminates integration costs between suppliers (technology and travel agency) to provide a single solution to the company.

- **Eliminates *management fees***

The new SaaS (Software as a Service) management model eliminates management fees, while maintaining the Personal Travel Assistant service.

- **All travel documents in the employee's online agenda.**

Destinix eliminates lost documentation, time-consuming document claims, and lost vouchers and tickets by having everything organised online in each traveller's profile. This saves considerable time in document requests, searching, shipping, and last minute mishaps for the people involved.

- **Prepares annual budgets.**

According to Consultia Business Travel clients, they spend between one and two months less time preparing budgets for the following year. With Destinix, they can have a process and an information system that allows them to have the historical data and easily prepare the budgets for the following year.

- **Personal Travel Assistant assigned.**

It saves resources and time for the customer. The traveller focuses on the reason for their trip and not on logistics. Increases team satisfaction, safety and reduces risks for the company. (Source: Quintana Research 2021).

- **Integrates with the customer's ERP.**

Eliminates islands of information and manual information consolidation processes that introduce errors and slow down decision-making. (Source: Doit Software 2019).

Qualitative leap, having all the information related to travel management integrated with the company's ERP, eliminates manual consolidation processes, with substantial time savings and elimination of errors, increases the company's productivity and efficiency by having consolidated information on a daily basis, facilitating decision making.

- **Digitise expenses and allowances.**

Companies get a system to automate the management of travel expenses and per diems: it saves time and eliminates manual errors, as well as allowing the correct accounting of VAT, all integrated in the same system.

6.- OTHER ADITIONAL SERVICES

Destinux also offers other "extra" services for those who have additional needs such as:

- **Training Services:** a one-time training service (apart from the first training to implement the service).
- **Consultancy service:** advice on design of travel policies and business rules.
- **Travel Emergency Service:** Personal Travel Assistant after hours emergency service.
- **Ad-hoc Technology Development Service.**

7.- HOW DOES IT WORK?

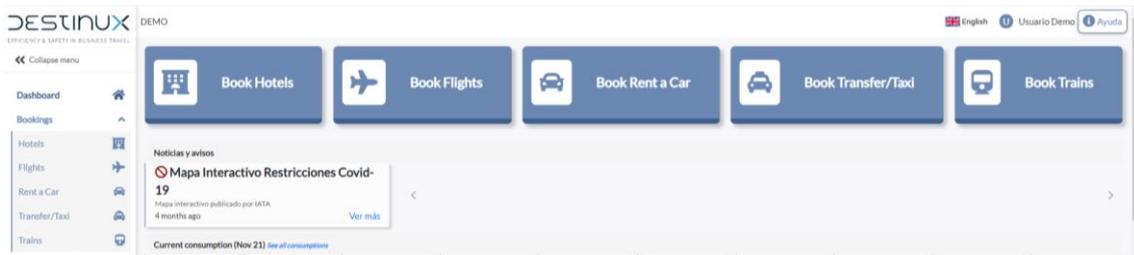
As a SaaS (Software as a Service) management model, Destinux allows Consultia to develop and maintain up-to-date software in the cloud, which in turn allows it to be available to the customer via the Internet on a pay-as-you-go basis.

This allows Destinux customers to drastically reduce costs, implement, extend and upgrade business solutions faster than maintaining on-premise systems and software, and predict total cost of ownership more accurately.

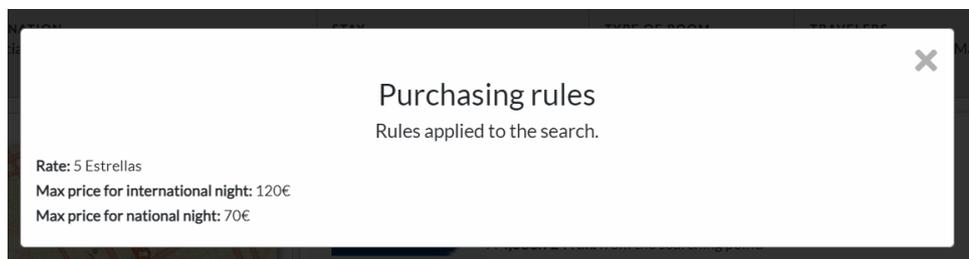
Destinux adapts to the needs of each company, the corporate policy of each organisation, **access to different users, invoice registration, electronic means of payment, unlimited access to reports and consumption, connection APIs, connection to other ERPs and the Personal Travel Assistant service.**

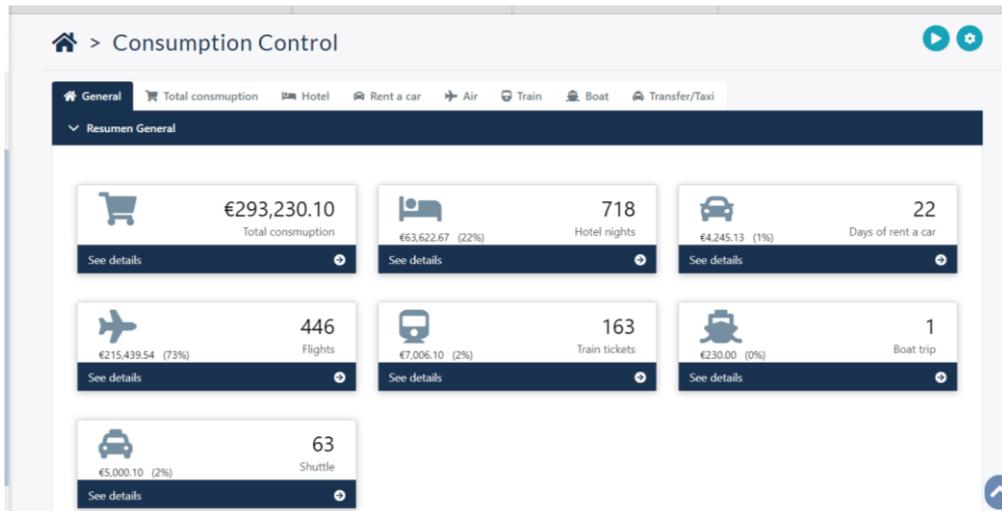
Todo ello a través de 5 módulos:

1. **Booking module:** makes the entire travel industry available to the company, with a single click (hotels, planes, taxis, car hire, RENFE).



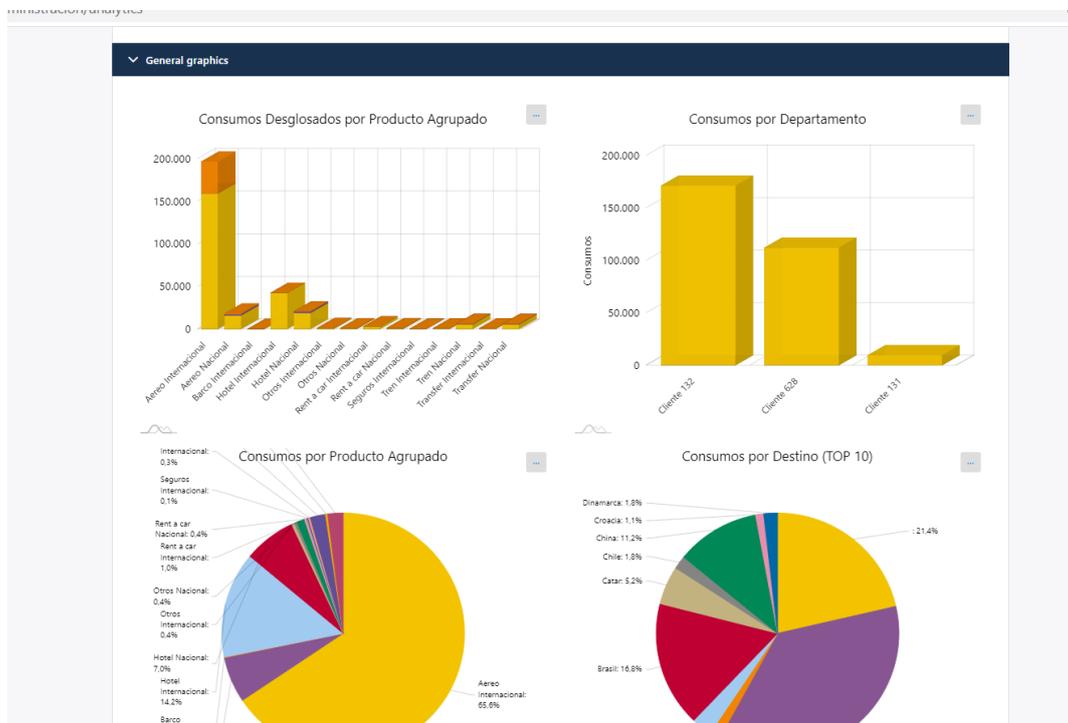
2. **Management, administration and financial module:** allows uploading of purchasing policies and business rules, automates and digitises travel administrative/financial processes, ensuring compliance with purchasing policies and eliminating manual operations.





3. **Analysis and data module:** allows the company to own and access all travel data generated, for budgeting, changes/adjustments in purchasing policy and business rules, CO2 and frequent traveller reports for personal income tax purposes.

In the purchasing process, the purchasing policy applied for each product is always available. It can be both qualitative and quantitative.



- 4. **Expenses and allowances module:** allows the company user to pass on all travel expenses and allowances digitally and online, saving time and correctly accounting for VAT for the company (tool certified by the Spanish Ministry of Finance).



Primeros pasos en el uso de la APP de Okticket

1. Descarga la aplicación

Si aún no se ha descargado la APP, hágalo desde el Store de aplicaciones de su smartphone.

Enlace de descargada para sistema operativo iOS: [AppStore](#)

Enlace de descargada para sistema operativo Android: [Google Play](#)

Si ya la tiene descargada, asegúrese de tenerla actualizada con la última versión.

2. Acceso y cambio de contraseña



Iniciar sesión con su email corporativo y seleccionar **"recuperar contraseña"**

Al hacerlo, en su móvil aparecerá la siguiente pantalla:



Management Expenses

Enter Expenses

Expenses Report

- 5. **Technology module:** allows the integration of travel management processes with the company's internal systems (ERP), via APIs, eliminating islands of information in the company and speeding up decision-making in daily management.

About Consultia Business Travel

Consultia Business Travel® is a Spanish company specialising in the comprehensive management of business travel (Travel Management Company). It offers a differentiated solution based on cloud-based software (Destinux®) and a personalised advisory service (Personal Travel Assistant), providing a comprehensive solution for the management of business trips. It also manages the needs of meetings, incentives, congresses and events (MICE) that the company needs.

The Spanish-owned company, founded in 2010, currently has offices in Madrid, Valencia, Zaragoza and Porto. The startup has integrated into a powerful management system nearly 3 million hotels, more than 600 airlines, 27 car rental companies around the world, private transfers in more than 160 countries, RENFE and taxis and vtc in more than 90 states, achieving online connectivity and efficiency that stand out in the business travel market.

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